



Management Improvement Program 2017-18

Shalom Institute of Learning

Training Workshop on Resource Mobilisation

Nov 27th – Dec 01st, 2017, MUT Campus, Oddanchatram, Tamil Nadu



Our Vision : **To Transform communities through Partnership**

Management Improvement Program (MIP) 2017-18: Shalom Institute Learning, a training unit of Shalom Global Foundation (SGF), successfully conducted 5 days workshop on **Resource Mobilisation** from 27th Nov to 1st Dec 2017 at MUT Campus, Oddanchatram(TN). This was the third module of MIP 2017-18 batch out of six modules to build capacity of MIP Partners. Participants were full of enthusiasm during all 5 days and took active part in sessions and activities with great excitement. The resource persons of the training were Mr. Richard Samuel, Mr. Anand Joshua, Mr. James Varghese, Rev. John Kirubakaran, Mr. Eappen John and Rev. Leslie. The facilitators were Mr. G Chidambaram, Mr. Antony Samy and Dr. Alex Joseph.

OBJECTIVES OF THE TRAINING

To understand methods and DNA of Resource Generation

To Identify and develop partnership for Kingdom Building

To Develop strategy to involve local churches/lay leaders as rope holders and partners

To Develop communication materials and tools to connect with ministry partners

The first day of the training started with Mr. Antony Samy giving an overview of the module followed by the session taken by **Mr. Richard Samuel** on “Kingdom Economy” in which he emphasised that the message of Jesus Christ is the Kingdom of God. With the help of Scriptures, he made the participants understand the method, valuation and strategy of the Kingdom. CBMC also

Topics Covered

1. RM- Concept, Practices, Landscape & Insights
2. RM- The Online Ecosystem
3. Kingdom Economy
4. Experiencing God’s faithfulness
5. Networking & Partnership Building
6. Donor’s Perspective on Fundraising
7. Developing Sustainability in the Changing Environment
8. Vision, Values & God’s Resources-MUT Case Study
9. Lay leaders in Resource Generation-FMBP Model
10. Self Supportive Ministry- School & Church Model
11. Local Resource Generation - Church Model
12. Partnership Opportunity - Organisation & Church Model



arranged two vision casting meetings at Madurai on the third day of the workshop where the participants met mission and business leaders. MIP Partners shared their vision with the South leaders to raise the prayer support for North ministry.

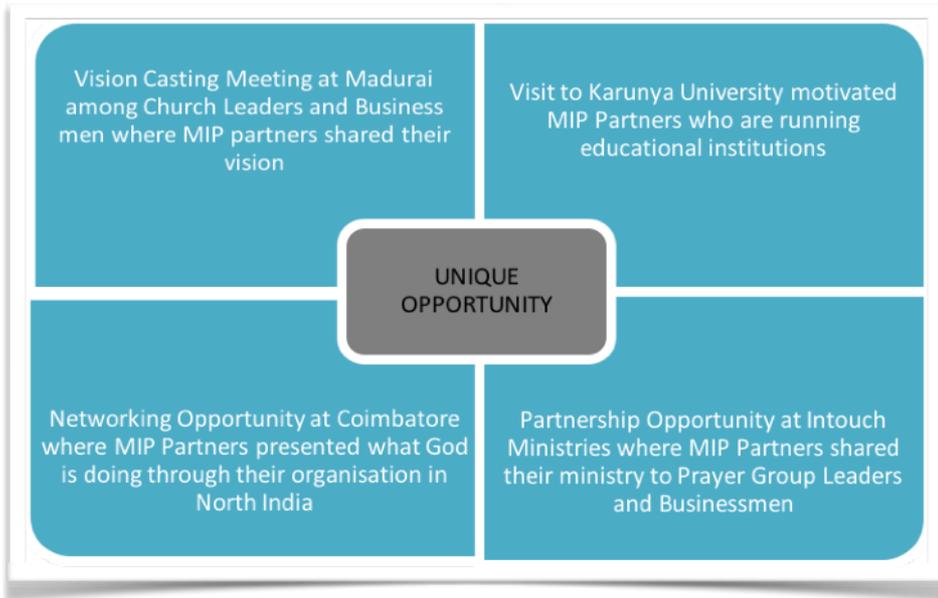
Rev. Kirubakaran blessed the participants by sharing them about how to experience God's faithfulness giving the example of FMPB. He taught them about Strategic Planning, Relationship Building and Steps in Fundraising focusing mainly on how to raise indigenous resources. Rev. Kirubakaran also took the session on "Lay Leaders in Resource Generation" and brought some business persons to share their testimonies how God is moving in their business, family and ministry. It was a great encouragement for all the participants to have met such influential business people who are involved in God's ministry as well apart from doing business.

Mr. James Varghese made the participants aware about the concepts and trends of Resource Mobilisation. He also shared his thoughts on Partnership Building. All these three sessions included practical aspects of Fund-raising and were a great eye-opener for the MIP Partners. **Mr. JJ Ratnakumar**, President of MUT, shared about the vision and values of MUT and how God has been faithful towards meeting the unmet needs of the missionaries in MUT. **Mr. Isac Soundaraja** also shared about MUT and its schemes. It was a motivational case study which impacted the participants powerfully.

Mr. Anand Joshua also shared his views and thoughts on Resource Mobilisation emphasising on Strategic Insights, Landscape and the Online Ecosystem of Resource Mobilisation. The training workshop was also blessed with the powerful testimonies of **Mr. King Solomon**, who is currently running a CBSE affiliated school in Vellore, encouraging the partners for self-supportive ministry and **Mr Ajay Kumar**, founder of Gilgal Ministries shared on Local Resource Generation through his story.

Mr. Eappen John led everyone into the deep insights of Donor Perspectives on Fundraising and Partnership making participants understand that "Fundraising is Friend-raising". He focused on developing sustainability in the changing environment. A panel discussion was also held in which the resource persons answered the questions and cleared all the doubts of participants related to Resource Mobilisation. **Mr. Leslie** took sessions on Building self-supportive church and raising local leaders. **Dr. Selwyn** took the morning devotion on the last day and taught the participants how to meditate on God's word with creative imagination. **Rev Pitchhai** and **Rev Devadas** shared about Partnership Opportunity by giving the example of their church and organisational model in Salem and Chennai respectively. Participants also made some constructive action plans of RM to implement in their organisations. On the last day, the MIP Partners were taken to Karunya University and Prayer Tower, and then to Coimbatore where they presented what their organisation is doing in North India to the South leaders. It was a great learning experience for them.





Soundbites:

Many new tips to apply in our ministry...field trips helped us understand better how the Lord is working and using His people in various fields.

-Hmuni & Suvarna, SNCHT, Solan

Fund-raising is friend-raising and a spiritual ministry...learnt that even corporate are involved in Kingdom Building.

-Mrityunjay Kumar, ABCF, Patna

Learnt value of transparency and honesty in funds and going to teach this in my organisation.

-Michael John, PHC, Varanasi

Will now focus more on mobilising local resources and Partnership Building.

-Dinesh Kumar, JNT, Roorkee

MUT case study and testimonies of lay leaders were a great motivation.

-Issac Dutta, Peace Foundation, Ludhiana

Sessions like Kingdom Economy and Experiencing God's faithfulness were impactful.

-Joel Marandi, BICC, Bihar

We have never been taught like this before...

- Abhishek Kumar, MEDIC, Bihar

Next Module

Governance | Date: 21 - 23 Feb , 2018 | **Venue:** Delhi

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